

Titan: Accounts Receivable

Titan Accounts Receivable automates the complete sales ledger function, monitoring customer and sales performance, improving collections and reducing write-offs. This module is a powerful, flexible and friendly system that enables more time to be spent managing and analyzing your bottom line, and less time searching for information.

Feature Summary:

- Improve Cash Management
- Exception aging reports highlight delinquent accounts
- Create any type of payment terms
- Generate and print detailed customer statements at any frequency
- Automatically credit or debit commissions on sales, value, or profit
- Create commission matrix based on customer/group, item/group or sales rep
- Automatically post interest charges when extending terms, providing customers with an incentive to pay
- Improve Management Information
- Monitor sales volume, commissions earned, and account quality daily
- Notify sales staff of important customer information, such as credit limit, volume on order and average days to pay

Strong data retrieval capabilities and an integrated tool set add to the power of the application.

Utilizes the PROGRESS-4GL RDBMS technology. Source code is available.