Titan: Order Processing

The Titan Order Processing module works with Inventory Management, Accounts Receivable and General Ledger to produce a fully automated wholesale distribution system. Order Processing provides online transaction processing and full audibility from initial entry of orders through to shipment and invoicing.

Feature Summary:

- Improve Customer Service
  - Complete quotation system with easy conversions to sales order
  - Fill orders fast and accurately
  - Avoid shortages and cancellations by knowing when orders are due to be shipped
  - Track shipments versus returns to eliminate lower quality items
  - Flexible stock allocation methods help to get the right stock to the right customer
- Improve Revenue
  - Use automatic pricing routines with infinite pricing matrix to reduce pricing errors
  - Flag orders falling below a specified profit margin
  - Periodically report backorders so they won't be overlooked
- Improve Management
  - Review daily management report summaries for key information
- Reduce Write-Offs
  - Report customers with balance over credit limit when orders are quoted, entered, invoiced or stock is allocated

Strong data retrieval capabilities and an integrated tool set add to the power of the application.
Utilizes the PROGRESS-4GL RDBMS technology. Source code available.